Nebraska Advantage

Mary Hugo Nebraska Department of Revenue

402-471-5790

mary.hugo@nebraska.gov

www.revenue.ne.gov

Megan Ferris 402-471-5687

Kim Nelson 402-471-5947

Nikki Elwood 402-595-2074





- Under the Nebraska Advantage Act, businesses that meet the statutory requirements receive benefits in the following tax categories...
 - Sales and use taxes,
 - Income tax,
 - Withholding tax, and
 - Real and personal property tax.
- Benefits depend on the option selected at time of application and the project's performance.

Definition of Terms



- Time Periods
 - Base Year:
 - The federal taxable year immediately preceding the year during which the application was filed.
 - Attainment Period:
 - The period of time within which the applicant must meet the minimum levels of employment and investment required for benefits.



Time Periods (continued)

- Entitlement Period:
 - The period begins with the year applicant meets the minimum chosen levels of investment and employment. During this period, the applicant generally can both earn and use incentives.
- Carryover Period:
 - The federal tax years after the entitlement period within which unused credits may be used.





	Tier 1	Tier 2	Tier 3	Tier 4	Tier 5	Tier 6
Attainment	5	7	5	7	7	5
Entitlement	6 or 7	7	6 or 7	7	7	10
Carryover	0 to 3	2 to 8	0 to 3	2 to 8	N/A	1
Max Life	10	15	10	15	N/A	N/A





Tiers 1 & 3

Maximum Time frame = 10 yrs

Attainment: 1 yearEntitlement: 7 yearsCarryover: 3 years

Tiers 1 & 3

Attainment: 5 yearsEntitlement: 6 yearsCarryover: 0 years





Tiers 2 & 4

 Maximum Time frame = 15 yrs

Attainment: 1 yearEntitlement: 7 yearsCarryover: 8 years

Tiers 2 & 4

Attainment: 7 yearsEntitlement: 7 yearsCarryover: 2 years



Minimum Required Levels

	App	Tier 1	Tier 2	Tier 3	Tier 4	Tier 5	Tie	er 6
Investment	'08	\$1M	\$3M	N/A	\$10M	\$31M	\$10M	\$100M
	'09	\$1M	\$3M	N/A	\$12M	\$36M	\$12M	\$122M
FTE growth		10	30	30	100	N/A	75	50
Wage rate	'08	\$20,281	\$20,281	\$20,281	\$20,281	N/A	\$50	,702*
	'09	\$21,136	\$21,136	\$21,136	\$21,136	N/A	\$52	, 841*
Attainment		5 yrs	7 yrs	5 yrs	7 yrs	7 yrs	5 yrs	
App Fee		\$1,000	\$2,500	\$2,500	\$5,000	\$2500	\$10,000	

^{*} Varies by county. Greater of 200% of county aver and 150% of state average.

Tier 6 wage requirements

- Compensation: <u>Higher of</u>
 - 150% of the state average wage

2008 applicant: \$50,702

2009 applicant: \$52,841

200% of county average weekly wage

	2008	2009
Douglas	\$80,004	\$83,262
Sarpy	\$68,700	\$68,670
Lancaster	\$67,812	\$69,888

 If project located in more than one county, the higher county average will be used.





- Form with attachments
 - Application date not established until filing complete
 - Correspondence after application date established
- Tier selected determines amendment options for term of project
 - Tier 4 may amend to Tier 2, 3 or 5
 - Tier 2 may amend to Tier 3 or 5





Significance

- Base Year: tax year prior to year of application.
 - Used to determine employment growth
- Investment must be placed-in-service on or after date of application
- Thresholds indexed annually
 - Investment level
 - Required wage rate



- Application available on website.
 - www.revenue.ne.gov
 - Pages 1 & 2 apply to all projects
 - Page 3 required if multiple entities
 - Page 4 required if multiple locations
 - Standard attachments





- Project definition
 - Single taxpayer
 - Qualified business
 - Interdependent locations
 - Included/omitted activities or entities

Single Taxpayer

- Subject to sales and withholding taxes
- Less than 10% owned by political subdivision or nonprofit 501(c) or 501(d)
- Multiple entities with corporate parent
 - Parent-subsidiary structure
 - 50% or more ownership
 - Unitary
 - Subsidiary entities: corporation, partnership, LLC, cooperative even if under Section 521, joint venture

Corporation
/
Sub 1 Sub 2

Single Taxpayer (continued)



- A <u>single</u> entity project
 - Partnership, limited liability company, cooperative including coop exempt under section 521, joint venture
 - Disregarded entities





- Tier 1
 - Research & Development
 - Manufacturing of TPP
 - Sales of certain services
 - Software dev, comp systems design, product testing, guidance/surveillance, licensing of technology
 - 75% outside NE or to US government

Qual Bus Activities (continued)



- Tiers 2, 3, 4 and 5
 - Tier 1 activities (R&D, mfg, sale of services)
 - Data processing
 - Internet web portal
 - Telecommunications
 - Insurance services
 - Financial Services
 - Transportation of TPP
 - Warehousing of TPP
 - Retailers (20% wholesale, mfgd, other qual bus)
 - Administrative management





- Tier 6
 - Any business activity other than...
 - Restaurant
 - Retailer
 - Unless 20% manufactured, sold at wholesale, or sold to someone else in listed (Tier 1 to Tier 4) qualified business activity





- Locations owned or leased by applicant
 - Property of taxpayer at residence of teleworker which is used for interdependent tasks (NE resident)
- Interdependence
 - Headquarters presumed to be interdependent
 - Being unitary is not sufficient
 - Material flow of goods or information between locations





- Timing within the year
- Expected growth or decline
- Thresholds indexed annually
 - Investment level
 - Required wage rate
- Re-evaluate business for subsequent application





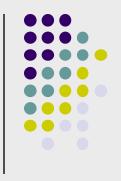
- Investment
 - Qualified property used at the project
 - Qualified property: tangible, depreciable property used at the project <u>except</u> for aircraft, barges, motor vehicles, railroad rolling stock, watercraft or property rented to another
 - Some software





- Investment placed-in-service at the project
 - Valuation of owned or rented
 - Owned: original cost per IRC
 - Rented: average net annual rent multiplied by number of years originally bound, not to exceed 10 yrs
 - Property transferred in from another state
 - Original cost
 - Remaining portion of lease
 - Related party lease
 - Purchase price by the lessor
 - After date of application





- Full-time equivalent growth
 - Lesser of
 - Method 1: Increase in total hours paid in current year as compared to the base year
 - Method 2: Hours paid to employees hired after the base year who earn the required <u>compensation</u>





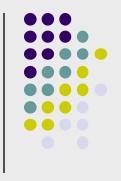
- Qualifying hours, at the project, divided by 40 times number of weeks in year
 - Resident teleworker
- Allowable Hours: regular, overtime at straight time, vacation, holiday, sick, jury, military
- Disallowed hours: vacation paid upon termination, hours associated with bonus, hours entered for severance pay

FTE calculation (continued)



- Method 1
 - Current year hours as compared to base year
 - Hours worked at the project
 - All employees
 - No matter where they live
 - No matter when they were hired
 - No matter what wage rate

FTE calculation (continued)



- Adjustments to base year (year before application):
 - Acquisition of a business
 - Transfer to project of individuals employed by taxpayer in Nebraska in the base year

FTE calculation (continued)

- Method 2
 - Employees hired after the base year
 - No matter where they live
 - Wage requirement
 - Applications filed <u>before</u> 4/18/08
 - Allowable hours paid to employee earning the required wage rate, excluding irregular payments
 - Applications filed on or after 4/18/08
 - Allowable hours paid to employees with required compensation (taxable wages)
 - Required wage rate determined by year of application







Situation 1:

 More hours worked due to overtime in current year

Situation 2:

 The company has hired additional technicians that earn \$17,000 per year

Situation 3:

 Company has had significant turnover but total hours are constant





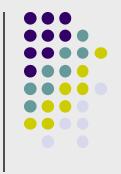
	Tier 1	Tier 2	Tier 3	Tier 4	Tier 5	Tier 6
Direct ref	50%	Full	N/A	Full	Full	Full
Invest credit	3%	10%	N/A	10%	N/A	15%
Comp credit	3% - 6%	3% - 6%	3% - 6%	3% - 6%	N/A	10%
Pers prop tax exemption	N/A	N/A	N/A	4 types	**comp systems	All TPP
Use credits						
Sales/use	Yes	Yes	Yes	Yes	No	Yes
Income tax	Yes	Yes	Yes	Yes	No	Yes
Withholding	Comp cr	Comp cr	Comp cr	Comp cr	No	Comp cr
Real Prop tx	No	No	No	No	No	Yes
	** Internet web portal					



Direct Refund:

- Refunds of Nebraska sales and use taxes paid on purchases of <u>qualified property</u> for use at the project, <u>or on aircraft for use in</u> <u>connection</u> with the project, which are placed in service at the project during the <u>attainment</u> <u>and entitlement</u> period.
- Timing: You must attain the required minimum levels for the selected Tier and complete the qualification audit before filing for this benefit





- A credit equal to 3% (Tier 1), 10% (Tiers 2 & 4), or 15% (Tier 6) of the investment made in <u>qualified property</u> at the project during the <u>attainment or entitlement periods</u>.
- Timing:
 - Credits for property placed in service <u>from date of</u> <u>application</u> to end of year of qualification are earned in the <u>year of qualification</u>
 - Earn additional credit for <u>new investment</u> in qualified property <u>in the other years of entitlement</u> <u>period</u>





- Tiers 1, 2, 3, 4: A credit equal to 3% to 6% of the average wage times the number of new employees earning the required wage
- Tier 6: 10% of the compensation of <u>all new</u> employees hired after the base year
- Timing: earn compensation credit for first time in the <u>year of qualification</u> and earn it for the other years of the entitlement period



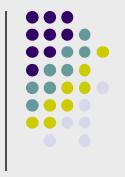
Tier 1 to 4 Compensation Credit

Allowable (3% to 6%) compensation credit rate times

Average annual wage of qualifying new employees times

Number of new full-time equivalent employees (lesser of Method 1 or 2)





Compensation of non-base year employees times

Compensation credit rate (10 Percent)



Tier 1 to 4: Comp Credit Rate

Avg Comp	2006	2007	2008	
less than	\$18,906	\$19,452	\$20,281	0%
less than	\$23,628	\$24,314	\$25,351	3%
less than	\$31,511	\$32,419	\$33,801	4%
less than	\$39,373	\$40,524	\$42,251	5%
at least	\$39,373	\$40,524	\$42,251	6%

Set based on application date. Indexed by year for new applications.



- Rate for Compensation Credit (3% to 6%)
 - Depends on how well the new employees are paid
 - 3% to 6% may vary by year during the entitlement period
 - Cost of living increases over term of the project
 - Change in amount of irregular payment

Tier 6 wage requirements

- Compensation: Higher of
 - 150% of the state average wage

2008 applicant: \$50,702

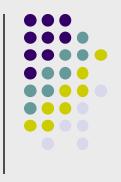
2009 applicant: \$52,841

200% of county average weekly wage

	2008	2009
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 If project located in more than one county, the higher county average will be used.





- Investment and Compensation credits
 - Tiers 1, 2, 3, 4, 6
 - Refund of Nebraska <u>sales and use taxes</u> paid on otherwise non-refundable purchases
 - Tier 1, 2, 3, 4 must be used at the project
 - Tier 6 may be anywhere in Nebraska
 - Timing: <u>Credits must have been earned in prior year</u>
 - Income tax liability of the entire unitary group
 - Timing: Credits may be <u>used in the year earned</u>

Use of Credits (continued)



- Investment and Compensation credits
 - Tier 6 Only
 - Real estate taxes on new property at the project
 - Timing: Credits may be used for taxes due after qualifying year

Use of Credits (continued)



- Compensation Credit
 - Tier 1, 2, 3, 4, 6
 - May be used to reduce the taxpayer's payroll withholding tax liability
 - May retain portion of withholding attributable to new employees
 - Average annual wage of new employees times number of new employees
 - Divide this amount by total taxable wages at the project to determine ratio to be retained
 - Multiply this by amount of withholding
 - Withholding worksheet on website
 - Timing: Credits must have been earned in prior tax yr



PRINT

SAVE

NE	VEIVUE	incentive within	naing work	SHEEL		
Name	e of Applicant		Withholding Period			
		SECTION A: NEBRAS	KA ADVANTAGE	ACT		
Appli	cation Date	Project Name		Project Number		
Г		Calculation of Withholding Ratio	(Use prior tax year info	l rmation)		
1	Project average cor	mpensation (Form 312N, Worksheet A, li	ne 11)		1	
2	Full-time equivalent	t employee growth at the project (Form 3	12N, Worksheet A, Ii	ine 12)	2	
3	Computed annual	compensation of new employees (line 1	multiplied by line 2).		3	
4	Total taxable wages	s and payments subject to Nebraska with	holding		4	
5 \	Withholding ratio (li	ine 3 divided by line 4)			5	
		Calculation of Ret	ained Withholding			
	Withholding for this Withholding credit l	period			6	
•	a Compensation cr	redit not previously used			7a	
- 1	b Amount attributal	ble to number of new employees at proje	ct (line 5 x line 6)		7b	
8	Nebraska Advantag	ge compensation credit used (may not ex	ceed lesser of 7a an	nd 7b)	8	
		SECTION B: INVES	T NEBRASKA AC	т		
Appli	cation date	Project Name		Project Number		
		Calculation of Withholding Ratio	(Use prior tax year info	rmation)		
		d to project employees byees			9a	
I	b Non-base year e	mployees			9b	
10	Compensation paid	d to non-project employees			10	
11	Total taxable wage	es and payments subject to Nebraska with	nholding		11	
12	Withholding ratio (L	ine 9b divided by line 11)	ained Withholding		12	
		Calculation of fice	anica Withinoranig			
14	Withholding for this Withholding credit I	limitation			13	
	a Wage benefit cre	edit not previously used			14a	
ı	b Amount attributal	ble to non-base year employees at projec	ct (Line 12 x line 13)		14b	
,	c Overall 5% limita	ition (Line 9b x 5%)			14c	
15	Invest Nebraska wa	age benefit credit (may not exceed lesser	of 14a, 14b, and 14d	c)	15	
		SECTION C: TOTAL W	ITHHOLDING OFF	SET		

Property Tax Exemption

- Tier 4
 - Turbine-powered Aircraft
 - Timing: Calendar year after acquisition
 - Agricultural processing equipment
 - Distribution facility equipment used to move and store products
 - Computer systems and 7 listed peripherals located in environmentally controlled area
 - Memory units, tape drives, disk drives, power supplies, cooling units, data switches and communication controllers
 - <u>Timing</u>: Calendar year after qualification plus nine years







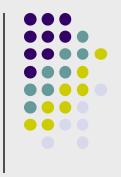
- Tier 5 qualified business: Internet web portal
 - Computer systems and 7 listed peripherals located in environmentally controlled area
 - Memory units, tape drives, disk drives, power supplies, cooling units, data switches and communication controllers
 - Timing: Calendar year after qualification plus nine yrs
- Tier 6
 - Turbine-powered Aircraft
 - Timing: Calendar year after acquisition
 - All personal property at the project
 - <u>Timing</u>: Calendar year after qualification plus nine yrs

SuperAdvantage (Tier 6) Benefits

- 10% Compensation credit
- 15% Investment credit
- Direct refund on qualified property at project
 - Longer <u>entitlement period</u>
- Use of credits
 - 100% NE income tax
 - Sales and use taxes paid <u>anywhere</u> in Nebraska
 - Withholding attributable to new employees
 - Real estate taxes on new property at the project
- Property tax exemption
 - Turbine powered aircraft based in Nebraska
 - Any personal property at the project







- Not attaining or maintaining the minimum required levels of investment and employment
 - Tiers 1, 2, 3
 - No credits earned in year of recapture
 - No direct refund for property placed-in-service in year of recapture
 - Repay 1/7th of prior benefits and lose 1/7th of future entitlement period benefits and credits for each year of recapture
 - Tiers 4 & 6 (in addition to items above)
 - Lose last year of property tax exemption period for each year of recapture



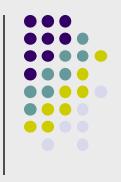


- Tier 5 (maintain average FTE's in the entitlement period)
 - Below Investment level: no direct refund for property placed-in-service during year
 - Decline in employment: Repay portion of direct refunds

(Base year FTE minus Average Entitlement Period FTE)

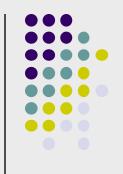
divided by Base Year FTE





- Prior to attainment
 - Signed agreements name of applicant, location, estimated size
- After Qualification Audit
 - Project benefits reported by industry group
- After second year of entitlement
 - Identity of taxpayer and total of credits used and refunds





 Manufacturing company expecting investment of \$2 million in new manufacturing equipment, \$1 million in office furnishings, and 25 to 31 new FTE earning \$27,000 taxable wages

		Tier 1	Tier 2
•	Inv Credit	\$90,000	\$300,000
•	Comp Credit	\$234,360	\$234,360
	• (\$27,000 x 4% x 31 FTE x 7 years)		
•	Direct Refund		
	 Manufacturing Equipment 	\$0	\$0
	 Office Equipment (\$1 M x 7%) 	\$35,000	\$70,000



NE Advantage

"The Forms"



Nebraska Advantage Application

Page 1

SAVE

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RESET

CAUTION: To establish an application date, the application must be **complete**. You are required to use the application form and the supporting pages provided. The information on this application form is required by the Tax Commissioner to support the plan and to define a project. To facilitate review and scanning of documents, the preprinted application pages should not be bound with the attachments. All documents must be indexed as stated in the application. The application is not complete until all questions are answered and all attachments and applicable pages are furnished. The application date determines the base year for employment calculations. Investment placed-in-service before the application date does not count toward attaining the thresholds nor is it eligible for benefits.

ap	oplication date does not count toward attaining the thresholds nor is it eligible for benefits.							
1A		NAME AND LOCA	TION ADDRESS	S		NAME AND MAILING ADDRESS		
ARLY)	Leg	al Name of Applicant			Name			
TCE	Stre	et Address (Do not use P.O. Box)			Street or Other Mailing) Address		
(PRINT	City		State	Zip Code	City	State	Zip Code	
1B	а	Is the entity applying or its p	arent compan	y an S corporation,	a partnership LLC,	, cooperative,		
		joint venture, or limited coop	erative associ	ation?		YES	NO	

- c If the answer to both a and b is **yes**, **do not** complete the rest of the application because you are not an eligible taxpayer.
- 2 Check the box for the Application Type. Attach a check for the fee.

	Application Fee	Investment and Employment
Tier 1:	\$1,000	\$1 million and 10 full-time equivalent employees
Tier 2:	\$2,500	\$3 million and 30 full-time equivalent employees
Tier 3:	\$2,500	30 full-time equivalent employees
☐ Tier 4:	\$5,000	\$10 million and 100 full-time equivalent employees
☐ Tier 5:	\$2,500	\$31 million and Maintain full-time equivalent employees
		\$10 million and 75 full-time equivalent employees
☐ Tier 6:	\$10,000	or
		\$100 million and 50 full-time equivalent employees

3A Check the applicable boxes for the qualifying business activity conducted at the project

Tier 1 and all other Tiers

- □ 1 Conduct of research, development, or testing for scientific, agricultural, animal husbandry, food product, or industrial purposes.
- 2 Assembly, fabrication, manufacturing, or processing of tangible personal property
- 3 Sales of services to customers outside of Nebraska or the United States government (enter the percentage of total sales from Nebraska in the base year delivered outside Nebraska or to U.S. government in the following categories):
 - ____ Software development services ____ Guidance or surveillance systems design ____ Licensing of technology
 - Product testing services
- Tiers 2, 3, 4, 5, and 6 (Tier 1 applicants may only include an activity listed above at the project)
- 4 Performance of data processing services
- □ 5 Performance of telecommunications services
- ☐ 6 Performance of insurance services Licensed by Department of Insurance
- 7 Performance of financial services (check applicable box below)
 - ☐ Financial institution taxed under Chapter 77, article 38
 - □ Licensed by the Department of Banking and Finance
 - Licensed by the Securities and Exchange Commission
- 8 Administrative management of the taxpayers activities or of entities owned by taxpayer or taxpayer's shareholders (attach a list of the name and accounting code for each of the qualifying administrative departments). If the administrative management is provided for any entity other then the entity listed in 1A, complete Page 3, Item G.
- 9 Storage, warehousing, or distribution of tangible personal property
- ■10 Internet Web Portal
- □11 Sale of tangible personal property (enter the percentage of total sales in the base year, represented by the following categories of sales):
 - Sales at wholesale
 - Sales of tangible personal property assembled, fabricated, manufactured, or processed by the applicant
 Sales of tangible personal property to a purchaser in one of the activities listed

_____ Sales of tangible personal property to a purchaser in one of the activities listed

Tier 6 Only

Applicant's Name			I.D. Number	Dat	te and Initials
ebraska Department o	. Nebra	ska Adva	antage App	lication	
REVENUE	A	ffiliated Entitie	s and Related Par	ties	Page 3
A Please con	nplete this page if the Nebraska	Advantage applica	ant has other entities the	at are in the project or a	ny related parties.
Is the entity	/ listed in Page 1, 1A the only e	ntity currently invol	ved in this Nebraska Ad	lvantage Project?	☐YES ☐ NO
If the answ	er is Yes, only complete Item B	on this page.			
B Exact name use Page 3	e of related party which will be lea l-1.	asing property or e	nployee's to the applican	nt. If you need more space	ce than is provided below,
	Entity Name	Type of E	ntity FEIN	*Nebra Tax Identificati	
1					
2					
*If the co	mpany does not have a Nebraska i	ncome tax identificati	on number, enclose compl	eted Nebraska Tax Applica	ition, Form 20.
	e of applicant and any other e vided below, use Page 3-2.	entities, which are	performing qualifying	activities at the project	. If you need more space
				*Nebraska Income	Page 1, Item 3A

	Entity Name	Type of Entity	FEIN	*Nebraska Income Tax Identification Number	Page 1, Item 3A Qualified Business Number
1					
2					
3					
4					

*If the company does not have a Nebraska income tax identification number, enclose completed Nebraska Tax Application, Form 20.

- D Provide a brief description of qualified business activity performed by each entity listed in Table C. If you need more space than is provided below, use Page 3-3.

- G If each entity in Table C is not included in the Affiliations Schedule, Form 851, attached as part of Page 1 Item 8, provide an organizational chart and an explanation of how the entities are related to each other. Label your attachment as Attachment 3G.

Any affiliated entity doing business in Nebraska on the date of application must be listed if it is intended to be in the project. Any disregarded entity must be listed. Any existing entity which is conducting a qualified business activity in Nebraska not listed will be excluded for the life of the project.



Nebraska Advantage Application

Multiple Locations

Page 4

Please complete this page if the Nebraska Advantage project includes multiple locations or a non-qualifying or excluded activity at the project location. If a non-qualifying or excluded activity such as retail or repair is performed at a location in Table A, then indicate this on the last column.

If you need more space than is provided below, use Page 4-1.

Α	Page 3, Item B Entity Number	Project Address (Street, city)	Owned or Leased facility	Page 1, Item 3A Qualified Business Number	Nonqualifying or Excluded Activities
1					
2					
3					
4					

- **B** Provide brief explanation of qualifying, non-qualifying, and/or excluded activity performed at each location listed in Table A. If you need more space than is provided below, use Page 4-2.
- C Are the non-qualifying or excluded activities segregated in the payroll, asset, and accounts payable systems?
- D CAUTION: A project may only include multiple locations if the locations are interdependent. A project may include a chain of locations which are interdependent with each other through a series of sequential, production activities. A project may include a group of locations which are all interdependent due to interaction with one central activity. Interdependence is based on a material flow of goods, information or transactions between locations.

For each location listed in Table 4A, describe how it is interdependent with the other project locations. Quantify the interdependent attribute in terms of dollar value and percentage of activity.

Example:

Loc 1 Manufactures piece part

\$200,000

Loc 4

100% of sales

15% of raw materials

If you need more space than is provided below, use Page 4-3.

Col 1	Col 2	Col 3	Col 4	Col 5	Col 6
Location Number	Interdependent Activity	Location Number Page 4, A	Dollar Value of Activity	Percentage per Loc in Col 1	Percentage per Loc in Col 3

Each taxpayer business location on the date of application must be listed if it is to be in the project. Any existing Nebraska location not listed will be excluded for the life of the project. The table should list, separately, multiple addresses within the same city or municipality.



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